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Hiring Team

Robinhood

Re: Staff Product Manager- Integrations & Advisor Platform

Dear Hiring Team,

I moved 75 enterprise customers from competing FBO platforms to TFBO Next-Gen with zero operational downtime and 104% YoY ARR growth for two consecutive years. That work required honest gap assessment, migration sequencing, and close coordination across engineering, QA, and go-to-market teams, the same operating discipline I would bring to a technical integration platform.

At CAMP, I led a Java, Spring Boot, TypeScript, and Angular migration from a monolith to domain-driven microservices. Reusable RESTful APIs, caching, and lazy loading reduced data retrieval latency by 68% and eliminated system timeouts. I also built a LaunchDarkly API-based JavaScript application in Cursor, increasing feature release frequency by 400% and reducing team OPEX by 7%.

I founded SpecHawk, an AI-powered deploy-aware no-code agentic QA platform, and secured four enterprise design partners who validated real workflows through weekly usage loops. I also built a retrieval-augmented test case generator grounded in roughly 2,000 ticket-to-test conversions, giving me practical experience translating technical systems into usable product capabilities.

I would welcome a conversation about building integration products that are clear for external teams, rigorous for engineering, and grounded in real user workflows. My record spans enterprise platform migrations, API-based tools, automation, and direct design-partner validation, with measurable results at each stage.

Sincerely, Sahil Sapra

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