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BUSINESS ANALYST | DATA & ANALYTICS PRODUCTS

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Cohere Health Hiring Team

I am applying for the Business Analyst II role. The work the posting describes, sitting between business, product and engineering teams, translating business needs into scalable data solutions, writing the requirements, running the SQL analysis and holding data quality up through validation, is close to a description of the title I actually held. My last two roles were Business Analyst and Business Analyst II, and the analysis half is the part I kept, not the part I grew out of.

At CAMP Systems I owned the migration of 75 enterprise customers off competing platforms onto TFBO Next-Gen. Before anything moved I ran a comparative analysis of the legacy and next-generation systems and delivered structured gap assessments, which is how the functional and performance inefficiencies surfaced instead of turning into outages later. Those gaps became prioritized requirements, acceptance criteria and a re-sequenced migration order. All 75 moved with zero operational downtime, and ARR grew 104% year over year for two consecutive years.

Two things I would bring to the data side specifically. First, validation before delivery is a reflex, not a checklist step. A 25-location enterprise account had a CEO receiving 25 separate weekly revenue emails from his site managers. Engineering had no bandwidth, so I built a dynamic Power BI digest with cumulative revenue and per-location drill-down, delivered automatically every Sunday, and verified every figure against the raw Snowflake data before it reached that inbox. Second, when the process is the bottleneck I automate it: onboarding one customer took more than two weeks of manual ETL, and 75 of those sequentially is roughly three years, so I drove automation of the data-injection step and took capacity to three customers per day instead of asking for headcount.

The SQL and reporting foundation goes back further. I built seven Tableau dashboards on Snowflake SQL data across four customer-facing applications, which surfaced the usage patterns behind a 28% reduction in customer attrition. Where I am thinner is the healthcare domain itself. I have not worked with claims, EMR or quality-outcomes data, and I would rather say that than imply otherwise. The requirements, SQL, data quality and cross-functional half I have done for four years, and I learn a domain fastest by watching the people inside it work.

Sincerely,
[Sahil Sapra](#)