

SAHIL SAPRA

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[Remote Hiring Team](#)

Re: Senior Product Manager, Reporting & Insights

I am applying for the Senior Product Manager role on Reporting & Insights. The closest thing I have to your charter is the seven Tableau dashboards I built at World Kinect on Snowflake SQL data modeled across four customer-facing applications. What I remember about that work is not the dashboards, it is how much time went into the data model underneath them before a single chart was trustworthy, because the same customer was represented three different ways depending on which application you asked. Once the numbers held up, the usage patterns they surfaced were specific enough to act on, and customer attrition dropped 28%. That is where I learned that an insights product lives or dies on whether the person reading it believes the number.

Since then most of my work has been on the data side of enterprise B2B SaaS rather than the chart side. At CAMP Systems I automated the data-injection ETL and the customer data mapping behind enterprise onboarding, which meant modeling every source system we pulled from and reconciling it against what the product expected, and it moved onboarding capacity from over two weeks per customer to three per day. I also traced enterprise timeouts on our legacy monolith to synchronous data retrieval with no caching rather than to capacity, which is what consensus said, and the domain-driven rewrite that followed cut data retrieval latency 68%. On the Cursor and Claude Code requirement, I build with both rather than only writing specs: I wrote a LaunchDarkly API-based web application in Cursor because their dashboard was flag-centric and our workflow was release-centric, and it cut team OPEX 7%.

Two gaps you should hear from me rather than infer. I have never owned reporting as my primary charter, and I have no payroll, HR or finance domain background, so the customer workflows you are translating are ones I would have to learn from your users rather than from memory. The other is location: I am in Charlotte and work in the United States without sponsorship, and this requisition is scoped to Canada, where I would need sponsorship. Your posting says you welcome everyone to apply, so I am taking you at your word and flagging it up front instead of at offer stage. I can start Monday 31 August 2026, and I would welcome the chance to talk. Thank you for your consideration.

Sincerely,

[Sahil Sapra](#)